

MARIAN AND EDWARD MACDOWELL, INC.

Consolidated Financial Statements and Supplementary Information For the Year Ended December 31, 2022

(With Independent Auditors' Report Thereon)

CONTENTS

| | <u>Page</u> |
|---|-------------|
| INDEPENDENT AUDITORS' REPORT | 1 |
| BASIC FINANCIAL STATEMENTS: | |
| Consolidated Statement of Financial Position | 4 |
| Consolidated Statement of Activities | 5 |
| Consolidated Statement of Functional Expenses | 6 |
| Consolidated Statement of Cash Flows | 7 |
| Notes to Consolidated Financial Statements | 8 |
| SUPPLEMENTARY INFORMATION: | |
| Consolidating Schedule of Financial Position | 27 |
| Consolidating Schedule of Activities | 28 |



INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Marian and Edward MacDowell, Inc.

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of MacDowell, which comprise the consolidated statement of financial position as of December 31, 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Marian and Edward MacDowell, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Marian and Edward MacDowell, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Marian and Edward MacDowell, Inc.'s ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Marian and Edward MacDowell, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Marian and Edward MacDowell, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

The consolidated financial statements of Marian and Edward MacDowell, Inc. as of and for the year ended December 31, 2021, were audited by Melanson whose practice was combined with Marcum LLP as of January 1, 2023, and report dated July 20, 2022, expressed an unmodified opinion on those statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidating Schedule of Financial Position and Consolidating

Schedule of Activities are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Merrimack, NH August 24, 2023

Marcun LLP

Consolidated Statement of Financial Position December 31, 2022

(with comparative totals as of December 31, 2021)

| | , | Without Donor | | With Donor | | 2022 | | 2021 |
|--|-------------|-------------------|--------------|-------------------------|-------------|-------------------------|-----|-------------------------|
| | _ | Restrictions | _ | Restrictions | - | Total | _ | Total |
| Assets | | | | | | | | |
| Current Assets: | _ | | _ | | _ | | _ | |
| Cash and cash equivalents Accounts receivable | \$ | 750,115 22,924 | \$ | - | \$ | 750,115 22,924 | \$ | 1,619,911 17,342 |
| Contributions receivable | | 89,900 | | 24,000 | | 113,900 | | 111,500 |
| Other assets | | 452,975 | | 150,000 | | 602,975 | | 599,515 |
| Total Current Assets | _ | 1,315,914 | - | 174,000 | - | 1,489,914 | _ | 2,348,268 |
| Noncurrent Assets: | | | | | | | | |
| Investments in marketable and other securities: | | | | | | | | |
| Investments | | 8,068,291 | | 605,521 | | 8,673,812 | | 11,985,074 |
| Investments - endowment | - | 2,092,676 | - | 26,114,974 | - | 28,207,650 | - | 33,120,586 |
| Total investments in marketable and other securities | | 10,160,967 | | 26,720,495 | | 36,881,462 | | 45,105,660 |
| Property and equipment, net Total Noncurrent Assets | - | 9,847,823 | - | 26,720,495 | - | 9,847,823 | - | 9,872,703 |
| | | 20,008,790 | - | | | 46,729,285 | | 54,978,363 |
| Total Assets | \$ <u></u> | 21,324,704 | \$ <u></u> | 26,894,495 | \$ <u>.</u> | 48,219,199 | \$_ | 57,326,631 |
| Liabilities and Net Assets | | | | | | | | |
| Current Liabilities: | | | | | | | | |
| Accounts payable | \$ | 200,672 | \$ | - | \$ | 200,672 | \$ | 277,972 |
| Accrued liabilities | | 82,924 | | - | | 82,924 | | 77,450 |
| Refundable advances | | 20,465 | | - | | 20,465 | | 31,565 |
| Current portion of mortgage payable | - | 55,717 | - | | - | 55,717 | - | 77,088 |
| Total Current Liabilities | | 359,778 | | - | | 359,778 | | 464,075 |
| Noncurrent Liabilities: | | | | | | | | |
| Mortgage payable, net of current portion | - | 2,076,526 | _ | - | - | 2,076,526 | _ | 2,126,108 |
| Total Noncurrent Liabilities | - | 2,076,526 | - | | - | 2,076,526 | _ | 2,126,108 |
| Total Liabilities | | 2,436,304 | | - | | 2,436,304 | | 2,590,183 |
| Net Assets: | | | | | | | | |
| Without donor restrictions: | | | | | | | | |
| Undesignated | | 16,795,724 | | - | | 16,795,724 | | 20,601,538 |
| Board-designated | | 2,092,676 | | - | | 2,092,676 | | 2,509,438 |
| With donor restrictions: | | | | 11 020 020 | | 11 020 026 | | 16 605 400 |
| Time or purpose restricted Perpetual in nature - income unrestricted | | - | | 11,930,926 | | 11,930,926 4,132,136 | | 16,695,480 |
| Perpetual in nature - income unrestricted Perpetual in nature - income restricted | | - | | 4,132,136 10,831,433 | | 10,831,433 | | 4,132,114 10,797,878 |
| Total Net Assets | - | 18,888,400 | - | 26,894,495 | - | 45,782,895 | - | 54,736,448 |
| Total Liabilities and Net Assets | - د | - | - | | - د | | - د | |
| וטנמו בומטווונופט מווט ואפנ אסטפנט | \$ <u>_</u> | 21,324,704 | \$_ _ | 26,894,495 | ې_ | 48,219,199 | \$_ | 57,326,631 |

Consolidated Statement of Activities For the Year Ended December 31, 2022 (with summarized comparative totals for the year ended December 31, 2021)

| | _ | | | | | | | |
|---|-----|-------------------------------|-----|----------------------------|-------------|---------------|-----|---------------|
| | - | Without Donor Restrictions | | With Donor Restrictions | | 2022 Total | | 2021 Total |
| Support and Revenue | - | | | | _ | | _ | |
| Contributions: | | | | | | | | |
| Individuals | \$ | 441,175 | \$ | 63,327 | \$ | 504,502 | \$ | 670,182 |
| Foundations | | 273,580 | | 353,898 | | 627,478 | | 1,022,368 |
| Corporations | | 500 | | 15,000 | | 15,500 | | 25,250 |
| Bequests | | 519,873 | | 22 | | 519,895 | | 241,329 |
| Government grants | | 15,000 | | - | | 15,000 | | 25,000 |
| In-kind contributions | | 20,240 | | - | | 20,240 | | 71,029 |
| Special Events: | | | | | | | | |
| National benefit | | 639,956 | | - | | 639,956 | | 358,331 |
| Medal Day | | 77,668 | | - | | 77,668 | | 77,245 |
| Other special events | | 48,800 | | - | | 48,800 | | 6,475 |
| Less cost of direct benefits to donors | _ | (229,779) | _ | | _ | (229,779) | _ | (52,005) |
| Net special events revenue | | 536,645 | | - | | 536,645 | | 390,046 |
| Other Income: | | | | | | | | |
| Application fees | | 100,464 | | - | | 100,464 | | 31,902 |
| Other | | 114,584 | | - | | 114,584 | | 99,085 |
| Interest income | | 76 | | - | | 76 | | 282 |
| Net Assets Released From Restrictions | - | 1,943,033 | _ | (1,943,033) | _ | <u>-</u> | _ | |
| Total Support and Revenue | | 3,965,170 | | (1,510,786) | | 2,454,384 | | 2,576,473 |
| Expenses | | | | | | | | |
| Program | | 3,454,223 | | - | | 3,454,223 | | 3,025,239 |
| Management and General | | 1,444,699 | | - | | 1,444,699 | | 1,225,212 |
| Fundraising | - | 913,863 | _ | - | _ | 913,863 | _ | 854,642 |
| Total Expenses | - | 5,812,785 | _ | | _ | 5,812,785 | _ | 5,105,093 |
| Change in Net Assets Before Net Investment Return | | (1,847,615) | | (1,510,786) | | (3,358,401) | | (2,528,620) |
| Return on Investments | | | | | | | | |
| Interest and dividends | | 248,989 | | 640,464 | | 889,453 | | 877,762 |
| Unrealized gain (loss) on investments | | (2,916,953) | | (6,318,792) | | (9,235,745) | | 3,802,370 |
| Realized gain on investments | | 880,196 | | 2,000,706 | | 2,880,902 | | 2,483,021 |
| Investment expense | _ | (37,256) | _ | (92,506) | _ | (129,762) | _ | (127,169) |
| Total Return on Investments | | (1,825,024) | | (3,770,128) | | (5,595,152) | | 7,035,984 |
| Reclassification of Investment Return Based | | (| | | | | | |
| on Donor Restrictions | - | (549,937) | | 549,937 | _ | <u> </u> | _ | |
| Net Investment Return | - | (2,374,961) | _ | (3,220,191) | _ | (5,595,152) | _ | 7,035,984 |
| Change in Net Assets | | (4,222,576) | | (4,730,977) | | (8,953,553) | | 4,507,364 |
| Net Assets, Beginning of Year | - | 23,110,976 | _ | 31,625,472 | _ | 54,736,448 | _ | 50,229,084 |
| Net Assets, End of Year | \$_ | 18,888,400 | \$_ | 26,894,495 | \$ <u>_</u> | 45,782,895 | \$_ | 54,736,448 |

Consolidated Statement of Functional Expenses For the Year Ended December 31, 2022

(with summarized comparative totals for the year ended December 31, 2021)

| | | 2022 | | | | | | | | |
|---|-----|----------------|----------|------------|----------|------------|-----|--------------|-----|--------------|
| | | | М | anagement | | | | 2022 | | 2021 |
| | | <u>Program</u> | <u>a</u> | nd General | <u> </u> | undraising | | <u>Total</u> | | <u>Total</u> |
| Personnel expense: | | | | | | | | | | |
| Salaries and wages | \$ | 1,434,034 | \$ | 626,369 | \$ | 548,094 | \$ | 2,608,497 | \$ | 2,409,635 |
| Payroll taxes | | 106,806 | | 46,572 | | 38,400 | | 191,778 | | 177,159 |
| Employee benefits | | 197,080 | | 100,099 | | 95,486 | | 392,665 | | 321,329 |
| Retirement benefits | _ | 117,163 | _ | 61,598 | _ | 46,935 | _ | 225,696 | | 223,949 |
| Subtotal personnel expense | | 1,855,083 | | 834,638 | | 728,915 | | 3,418,636 | | 3,132,072 |
| Artist financial aid | | 125,242 | | - | | - | | 125,242 | | 78,750 |
| Conferences and meetings | | 3,478 | | 10,580 | | 976 | | 15,034 | | 19,091 |
| Depreciation | | 403,782 | | 133,514 | | 47,629 | | 584,925 | | 573,403 |
| Equipment and furnishings | | 73,355 | | 4,138 | | 67,209 | | 144,702 | | 45,692 |
| Event catering and venue costs | | 8,951 | | 3,170 | | 133,709 | | 145,830 | | 40,895 |
| Food | | 148,892 | | - | | 2,763 | | 151,655 | | 74,251 |
| Information technology | | 31,976 | | 39,716 | | 21,462 | | 93,154 | | 133,225 |
| Insurance | | 81,649 | | 19,962 | | 3,469 | | 105,080 | | 93,882 |
| Interest | | 14,187 | | 56,749 | | 23,645 | | 94,581 | | 79,618 |
| Miscellaneous | | 671 | | 3,700 | | 22,872 | | 27,243 | | 16,147 |
| Occupancy and utilities | | 224,371 | | 27,848 | | 10,335 | | 262,554 | | 182,376 |
| Office | | 11,512 | | 47,397 | | 11,469 | | 70,378 | | 60,946 |
| Panelist honorariums | | 136,350 | | - | | - | | 136,350 | | 59,300 |
| Printing and mailing | | 3,930 | | 6,200 | | 3,659 | | 13,789 | | 44,271 |
| Professional fees and contract services | | 39,524 | | 213,590 | | 52,475 | | 305,589 | | 293,016 |
| Repairs and maintenance | | 82,897 | | 12,012 | | 1,486 | | 96,395 | | 79,233 |
| Supplies | | 44,319 | | 6,791 | | 2,531 | | 53,641 | | 28,105 |
| Taxes | | - | | 17,182 | | - | | 17,182 | | 17,003 |
| Travel | _ | 164,054 | | 7,512 | | 9,038 | _ | 180,604 | _ | 105,822 |
| Total Expenses By Function | | 3,454,223 | | 1,444,699 | | 1,143,642 | | 6,042,564 | | 5,157,098 |
| Less expenses included in the Consolidated Statement of Activities for the cost of direct | | | | | | | | | | |
| benefits to donors | _ | | _ | | _ | (229,779) | _ | (229,779) | _ | (52,005) |
| Total Expenses Reported on the Consolidated | | | | | | | | | | |
| Statement of Activities | \$_ | 3,454,223 | \$_ | 1,444,699 | \$_ | 913,863 | \$_ | 5,812,785 | \$_ | 5,105,093 |

Consolidated Statement of Cash Flows For the Year Ended December 31, 2022 (with comparative totals for the year ended December 31, 2021)

| | <u>2022</u> | <u>2021</u> |
|---|----------------|--------------|
| Cash Flows From Operating Activities | | |
| Change in net assets | \$ (8,953,553) | \$ 4,507,364 |
| Adjustments to reconcile change in net assets to | | |
| net cash used by operating activities: | | |
| Depreciation | 584,925 | 573,403 |
| Unrealized (gain) loss on investments | 9,235,745 | (3,802,370) |
| Realized gain on investments | (2,880,902) | (2,483,021) |
| Restricted contributions | (33,577) | (53,771) |
| Donated property and equipment | - | (23,654) |
| (Increase) Decrease In: | | |
| Accounts receivable | (5,582) | (13,306) |
| Contributions receivable | (2,400) | 80,800 |
| Other assets | (3,460) | (20,680) |
| Increase (Decrease) In: | | |
| Accounts payable | (77,300) | 154,842 |
| Accrued liabilities | 5,474 | (14,776) |
| Refundable advances | (11,100) | (14,400) |
| Net Cash Used By Operating Activities | (2,141,730) | (1,109,569) |
| Cash Flows From Investing Activities | | |
| Purchase of investments | (7,139,348) | (4,723,887) |
| Proceeds from sales of investments | 9,008,703 | 6,985,295 |
| Purchases of property and equipment | (560,045) | (361,143) |
| Net Cash Provided By Investing Activities | 1,309,310 | 1,900,265 |
| Cash Flows From Financing Activities | | |
| Principal payments on mortgage payable | (70,952) | (74,405) |
| Proceeds from restricted contributions | 33,577 | 53,771 |
| Net Cash Used By Financing Activities | (37,375) | (20,634) |
| Net Change in Cash and Cash Equivalents | (869,795) | 770,062 |
| Cash and Cash Equivalents, Beginning of Year | 1,619,911 | 849,849 |
| Cash and Cash Equivalents, End of Year | \$ 750,116 | \$ 1,619,911 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Cash paid during the year for interest | \$ 94,581 | \$ 79,618 |

Notes to Consolidated Financial Statements For the Year Ended December 31, 2022

1. Organization

The mission of MacDowell (legal name: Marian and Edward MacDowell Inc.) (the Organization) is to support and promote the arts of music, literature, drama, architecture, painting, sculpture, and other fine arts. The Organization supports the creation of new works of art by providing residencies of up to 6 weeks to approximately 300 creative individuals of the highest talent selected from the widest possible range of perspective and demographics. The Organization's facilities include 31 independent studios and 13 support buildings on a 450-acre property in Peterborough, New Hampshire, and a 4,000 square foot office and event space in the Chelsea arts neighborhood of Manhattan. In New Hampshire, the Organization strives to accelerate and fortify artistic creativity by offering artists chosen through peer-panel review uninterrupted time and seclusion within a diverse community of artists. Through educational and community engagement programs, publications, presentations and other activities, the Organization increases understanding and appreciation of the arts while extending public appreciation of its value to society.

In 2022, Board and staff advanced into the third year of an organization-wide diversity, equity, inclusion, and access program. A focus group program that had gathered artists' feedback in 2020 and 2021 helped identify programmatic areas needing attention, allowing staff and board to organize an actionable slate of improvements to be realized in 2022, 2023 and beyond.

2. Summary of Significant Accounting Policies

The following is a summary of significant account policies used in preparing and presenting the accompanying consolidated financial statements.

Basis of Consolidated Financial Statement Presentation

The consolidated financial statements of the Organization have been prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America (GAAP). The Organization's consolidated financial statements follow the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 958, Not-for-Profit Entities.

Change in Accounting Principle

ASU 2016-02 Leases

Effective January 1, 2022, the Organization adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 842, *Leases*. The Organization determines if an arrangement contains a lease at inception based on whether the Organization has the right to control the asset during the contract period and other facts

and circumstances. The Organization elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed it to carry forward the historical lease classification. The Organization elected the short-term lease recognition exemption for all leases that qualify. Consequently, for those leases that qualify, the Organization will not recognize right-of-use assets or lease liabilities on the Consolidated Statement of Financial Position. The Organization generally does not have access to the rate implicit in the lease and, therefore, the Organization utilizes a risk-free rate as the discount rate.

See *Summary of Significant Accounting Policies, Leases,* for further discussion of the effects of adopting ASC 842 on the Organization's significant accounting policies.

ASU 2020-07, Contributed Nonfinancial Assets

In 2022, the Organization retrospectively adopted Accounting Standards Update (ASU) 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The new guidance requires nonprofit entities to present contributed nonfinancial assets as a separate line item in the Statement of Activities, apart from contributions of cash and other financial assets, including disaggregating by category the types of contributed nonfinancial assets a nonprofit entity has received. Adoption of this standard did not have a significant impact on the financial statements, with the exception of increased disclosure.

Principles of Consolidation

In 2012, the Organization formed New High Street, LLC, a New Hampshire Limited Liability Company, for the sole purpose of acquiring certain real estate located adjacent to its facility (see Note 18). The Organization is the sole member of New High Street, LLC.

The accompanying consolidated financial statements include the accounts of MacDowell and its wholly owned limited liability company, New High Street, LLC. All material interorganization transactions have been eliminated in consolidation. Unless otherwise noted, these consolidated organizations are hereinafter referred to as "the Organization".

Comparative Financial Information

The accompanying consolidated financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in accordance with GAAP. Accordingly, such information should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2021, from which the summarized information was derived.

Cash and Cash Equivalents

All cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, are considered to be cash and cash equivalents. Cash and highly liquid financial instruments invested for long-term purposes, including endowments that are perpetual in nature, are excluded from this definition.

Accounts Receivable

Accounts receivable consists primarily of noninterest-bearing amounts due for services and programs. The allowance for uncollectible accounts receivable is based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. Management has determined that no allowance is necessary.

Contributions Receivable

Unconditional contributions that are expected to be collected within one year are recorded at net realizable value. Unconditional contributions that are expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contributions revenue in the Consolidated Statement of Activities. The allowance for uncollectible contributions is based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. Management has determined that no allowance is necessary.

Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the Consolidated Statement of Financial Position. Net investment return/(loss) is reported in the Consolidated Statement of Activities and consists of interest and dividends, realized and unrealized gains and losses, less external investment expenses.

The Organization utilizes a pooled-investment-fund basis of managing its investments. Unless otherwise restricted by the donor, investment income and realized and unrealized gains and losses are reported as increases or decreases in net assets without donor restrictions. Investment gains, losses, and income are allocated to donor-restricted funds based on their proportionate share of the pooled investments. Investment losses on donor-restricted assets will not reduce the value of said assets below the historical value of the original gift. Any excess loss will reduce certain net assets with donor restrictions to the extent that donor-imposed restrictions on net appreciation of the fund have not been met before the loss occurs. Any remaining loss will reduce net assets without donor restrictions.

Property and Equipment

Property and equipment additions over \$2,500 are recorded at cost, if purchased, and at fair value at the date of donation, if donated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 40 years. When assets are sold or otherwise disposed of, the cost and related depreciation is removed, and any resulting gain or loss is included in the Consolidated Statement of Activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed. Assets not in service are not depreciated.

The carrying values of property and equipment are reviewed for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment in 2022 or 2021.

Leases

The Organization determines if an arrangement is or contains a lease at inception. Leases are included in right-of-use (ROU) assets and lease liabilities in the Consolidated Statement of Financial Position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term, and ROU assets also include prepaid or accrued rent. Operating lease expense is recognized on a straight-line basis over the lease term. The Organization does not report ROU assets and leases liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

The Organization is also a lessor in noncancellable lease agreements for property that are accounted for as operating leases (see Note 13).

Net Assets

Net Assets Without Donor Restrictions

Net assets available for use in general operations and not subject to donor (or certain grantor) imposed restrictions. The Board has designated, from net assets without donor restrictions, net assets for a board-designated endowment.

Net Assets With Donor Restrictions

Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity while permitting the Organization to expend income generated in accordance with the provisions of additional donor-imposed stipulations or a Board approved spending policy. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated

purpose for which the resource was restricted has been fulfilled, or both. The Organization recognizes revenue from contributions and grants that were initially conditional, which became unconditional with restrictions during the reporting period, and for which those restrictions were met during the reporting period, as net assets without donor restrictions.

Revenue and Revenue Recognition

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been substantially met. Amounts received in advance are reported as refundable advances in the Consolidated Statement of Financial Position.

The Organization has established a planned giving program to acknowledge donors who have indicated they have included the Organization in their estate plans. These conditional pledges consist of bequests and gifts of life insurance proceeds and are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the Consolidated Statement of Financial Position.

Special events revenue is comprised of an exchange element based upon the direct benefits donors receive and a contribution element for the difference. Special events revenue is recognized equal to the fair value of direct benefits to donors when the special event takes place. The contribution element of special event revenue is recognized immediately, unless there is a right of return if the special event does not take place.

Revenue from application fees is recognized when the performance obligations of reviewing artist's applications are performed. Application fees paid in advance are deferred to the period to which the review is performed. Payment is required at the time the application is submitted and is recorded as a contract liability until the performance obligation is met.

Donated Services and In-Kind Contributions

The Organization periodically receives contributions in a form other than cash or investments. Contributed property and equipment is recognized as an asset at its estimated fair value at the date of gift, provided that the value of the asset and its estimated useful life meets the Organization's capitalization policy. Donated artwork is recognized as an asset at estimated fair value at the date of gift. Donated supplies are recorded as contributions at the date of gift and as expenses when the donated items are placed into service or distributed.

The Organization benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in the Organization's program operations and in its fundraising campaigns. However, the majority of the contributed services do not meet the criteria for recognition in the financial statements. GAAP allows recognition of contributed services only if (a) the services create or enhance nonfinancial assets or (b) the services would have been purchased if not provided by contribution, require specialized skills, and are provided by individuals possessing those skills.

Functional Allocation of Expenses

The costs of providing the Organization's program and supporting services activities have been summarized on a functional basis in the Consolidated Statement of Activities. The Consolidated Statement of Functional Expenses presents the natural classification detail of expenses by function. Certain categories of expenses are attributed to more than one program or supporting function. Accordingly, certain costs have been allocated among the programs and supporting services benefited on a reasonable basis that is consistently applied. Expenses that are allocated include occupancy and utilities, repairs and maintenance, depreciation, certain insurances, and interest, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, and certain insurances, which are allocated on the basis of estimates of time and effort.

Measure of Operations

The Organization reports as the change in net assets before net investment return all program, administrative, and fundraising activity, excluding investment return and the reclassification of the investment return based on donor restrictions.

Income Taxes

The Organization has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Internal Revenue Code (IRC) Section 501(a) as an organization described in IRC Section 501(c)(3), qualifies for charitable contribution deductions, and has been determined not to be a private foundation. The Organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purpose.

Estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Financial Instruments and Credit Risk

Deposit concentration risk is managed by placing cash and money market accounts with financial institutions believed to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, no losses have been experienced in any of these accounts. Credit risk associated with receivables is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from individuals and organizations supportive of the Organization's mission. Investments are made by diversified investment managers whose performance is monitored by the Investment Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Investment Committee believes that its investment policies and guidelines are prudent for the long-term welfare of the Organization.

Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that are accessible at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

• Level 3 – Unobservable inputs for the asset or liability. In these situations, inputs are developed using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety at the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset or liability within the hierarchy is based upon the pricing transparency of the asset or liability and does not necessarily correspond to the assessment of the quality, risk, or liquidity profile of the asset or liability.

New Accounting Standards to be Adopted in the Future

Credit Losses

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, Measurement of Credit Losses on Financial Instruments. The ASU requires a financial asset (including trade receivables) measured at amortized cost basis to be presented at the net amount expected to be collected. Thus, the Statement of Activities will reflect the measurement of credit losses for newly recognized financial assets as well as the expected increases or decreases of expected credit losses that have taken place during the period. This ASU will be effective for the Organization for the year ending December 31, 2023. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the consolidated financial statements.

3. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the Consolidated Statement of Financial Position, were comprised of the following at December 31, 2022 and 2021:

| | 20 | 22 | 20 | 021 |
|---|-------------|------------|-------------|---------------|
| Financial assets at year end: | | | | |
| Cash and cash equivalents | \$ | 750,115 | | \$ 1,619,911 |
| Accounts receivable | | 22,924 | | 17,342 |
| Contributions receivable | | 113,900 | | 111,500 |
| Investments | | 36,881,462 | | 45,105,660 |
| Total financial assets | | 37,768,401 | | 46,854,413 |
| Less amounts not available to be used within one year: | | | | |
| Net assets with donor restrictions | 26,894,495 | | 31,625,472 | |
| Less: | | | | |
| Other assets not available for spending | (150,000) | | (150,000) | |
| Net assets with purpose restrictions to be met in | | | | |
| less than one year | (309,110) | | (509,003) | |
| Donor-restricted endowment subject to spending | | | | |
| policy rate (5%) and appropriation | (1,047,023) | | (1,570,233) | |
| | | 25,388,362 | | 29,396,236 |
| Board-designated endowment | 2,092,676 | | 2,509,438 | |
| Less: Board-designated endowment annual spending | | | | |
| policy rate (5% of 36-month average fund value) | (101,265) | | (100,281) | |
| | | 1,991,411 | | 2,409,157 |
| Total amounts not available to be used within one year | | 27,379,773 | | 31,805,393 |
| Financial assets available to meet general expenditures | | | | |
| over the next year | \$ | 10,388,628 | | \$ 15,049,020 |

Endowment funds consist of donor-restricted endowments and funds designated by the Board to function as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. The portion of endowment funds that are perpetual in nature are not available for general expenditure.

The Board-designated endowment is subject to an annual spending rate as determined by the Board, as described in Note 9. Although there is no intention to spend from the Board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

As part of the Organization's liquidity management plan, the Organization also has a \$5,000,000 revolving line of credit available to meet cash flow needs.

4. Contributions Receivable

Unconditional contributions receivable were estimated to be collected as follows at December 31, 2022 and 2021:

| | <u>2022</u> | <u>2021</u> |
|----------------------------------|-------------|-------------|
| Receivable in less than one year | \$ 113,900 | \$ 111,500 |
| Total | \$_113,900_ | \$_111,500_ |

Discount to net present value has not been recorded at December 31, 2022 and 2021, as it has been determined to be immaterial.

5. Investments

Investments, measured at fair value on a recurring basis and categorized in the fair value hierarchy as Level 1, consisted of the following at December 31, 2022 and 2021:

| Investment Type | | <u>2022</u> | | <u>2021</u> | | | |
|------------------------------|-----|-------------|-----|-------------|--|--|--|
| Mutual funds: | | | | | | | |
| Stock funds, domestic | \$ | 8,574,896 | \$ | 9,864,809 | | | |
| Stock funds, international | | 2,191,978 | | 3,496,153 | | | |
| Short-term bond fund | | 108,434 | | 117,370 | | | |
| High-yield bond fund | | 4,454,520 | | 4,893,598 | | | |
| Money market funds | | 50,343 | | 2,357,249 | | | |
| Common stock | | 21,075,308 | | 23,857,938 | | | |
| Federated U.S. treasury cash | _ | 425,983 | _ | 518,543 | | | |
| Total | \$_ | 36,881,462 | \$_ | 45,105,660 | | | |

During 2022 and 2021, the Organization recognized \$(9,235,745) and \$3,802,370, respectively, of unrealized gains (losses) on investments in equity securities.

6. Property, Equipment, and Depreciation

Property and equipment was comprised of the following at December 31, 2022 and 2021:

| | | <u>2022</u> | <u>2021</u> |
|------------------------------------|----|-------------|-----------------|
| Land improvements | \$ | 1,122,538 | \$ 1,122,538 |
| Land | | 164,096 | 164,096 |
| Building and building improvements | | 16,377,672 | 15,902,059 |
| Equipment | | 796,880 | 789,542 |
| Vehicles | | 279,681 | 279,681 |
| Construction in progress | _ | 206,600 | 206,600 |
| Subtotal | | 18,947,467 | 18,464,516 |
| Less accumulated depreciation | _ | (9,099,644) | (8,591,813) |
| Total | \$ | 9,847,823 | \$ 9,872,703 |

Depreciation expense totaled \$584,925 and \$573,403 for the years ended December 31, 2022 and December 31, 2021, respectively.

7. Line of Credit

In 2015, the Organization obtained a \$5 million revolving line of credit. Proceeds from drawdowns were used to fund the purchase and improvement of 521 West 23rd Street, New York, NY. Drawdowns from the line of credit are due on demand. In addition, accrued interest on the unpaid drawn down principal amount is payable monthly commencing one month after any drawdown from the line of credit. Interest on any outstanding principal will accrue at an annual rate equal to the three-month LIBOR annual rate plus 1.75%. The line of credit is collateralized by securities held by the lender in the Organization's investment account. At December 31, 2022 and 2021, the Organization had no outstanding balance on the line of credit and did not draw on the line during 2022 or 2021.

8. Mortgage Payable

In 2016, the Organization purchased a second-floor unit in the Artist's Condominium building, located at 521 West 23rd Street, New York, NY for the purchase price of \$5.1 million. The Organization financed the building through a 25-year, \$2,550,000 mortgage. Interest accrues at an initial rate of 3.50% until December 2, 2021, and then will accrue at the one-month LIBOR rate plus 2.8%. Principal and interest is payable monthly in arrears, in variable installments responsive to rate changes over the term of the loan

based on an amortization of 25 years, with a loan maturity of 10 years. The Organization may repay the loan in whole or in part after the fourth anniversary of the loan without penalty. The mortgage is secured by real and personal property located at 521 West 23rd Street, New York, NY.

The following illustrates future principal and interest payments reflected at a 7.00% interest rate, which was in effect as of December 31, 2022. As noted above, actual principal and interest payments will vary according to the loan terms.

| <u>Year</u> | <u>Principal</u> <u>Intere</u> | | | <u>Interest</u> | | <u>Total</u> |
|-------------|--------------------------------|---------|-----|-----------------|----|--------------|
| 2023 | \$ | 55,717 | | \$ 147,492 | | 203,209 |
| 2024 | | 59,745 | | 143,464 | | 203,209 |
| 2025 | | 64,064 | | 139,145 | | 203,209 |
| 2026 | | 68,695 | | 134,514 | | 203,209 |
| 2027 | | 73,661 | | 129,548 | | 203,209 |
| Thereafter | _ 1, | 810,361 | _ | 1,164,120 | _ | 2,974,481 |
| Total | \$ <u>2</u> , | 132,243 | \$_ | 1,858,283 | \$ | 3,990,526 |

This mortgage is also subject to certain annual financial covenants. Minimum unrestricted liquid assets of \$7 million and a loan-to-value ratio of 50% or less is required. As of December 31, 2022 and 2021, the Organization met all covenants.

9. Endowment Funds

Types of Funds

The Organization's endowment consists of various individual funds established for a variety of purposes. The endowment includes both donor-restricted funds and funds designated by the Board of Directors to function as endowments. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Board-Designated Endowment

As of December 31, 2022 and 2021, the Board of Directors had designated \$2,092,676 and \$2,509,438, respectively, of net assets without donor restrictions as a general endowment fund to support the mission of the Organization. Since that amount results from an internal designation and is not donor-restricted, it is classified and reported as net assets without donor restrictions.

Donor-Designated Endowment

The Board of Directors of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the

fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as perpetually restricted net assets (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetually restricted is classified as donorrestricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donorrestricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

Investment Policy

The Organization's Board of Directors has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 5%, while growing the funds if possible. Therefore, the Organization expects its endowment assets, over time, to produce an average rate of return of approximately 7% annually. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy

The Organization has a policy of appropriating for distribution each year 5% of its investment assets' average fair value of the prior 12 quarters through the calendar year-end preceding the year in which the distribution is planned. In establishing this policy, the Organization considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor-restrictions, and the possible effects of inflation. The Organization expects to preserve the corpus of the endowment and allow for growth sufficient enough to support the Organization's annual spending policy. This is consistent with the Organization's objective to maintain the purchasing power of the

endowment assets, as well as to provide additional real growth through new gifts and investment return.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. Deficiencies of this nature are restored from net assets without donor restrictions, depending on donor stipulations. These deficiencies result from unfavorable market fluctuations that occur causing the original donor restricted contribution, plus accumulated investment earnings that, in accordance with donor stipulations, are required to be added to the original contribution, to fall below the accumulated balances. Donor stipulations for perpetually restricted-income restricted funds require the reclassification of realized and unrealized earnings to purpose-restricted net assets. Based on donor stipulations, there were no donor-restricted funds in deficit at December 31, 2022, and 2021.

Changes in Endowment Net Assets

Endowment net asset composition by type and changes in endowment net assets for the year ended December 31, 2022 were as follows:

| | ٧ | Vithout Donoi | nout Donor With Donor Restrictions | | | | | | | |
|---------------------------------------|----|-------------------|------------------------------------|-------------|-------------|-------------|------------|--------------|----|---------------|
| | _ | Restrictions | | Time or | • | | | Total | | Total Net |
| | | Board | | Purpose | Perpetually | | With Donor | | | Endowment |
| | | <u>Designated</u> | | Restricted | | Restricted | | Restrictions | | <u>Assets</u> |
| Beginning of year | \$ | 2,509,438 | \$ | 15,831,156 | \$ | 14,779,992 | \$ | 30,611,148 | \$ | 33,120,586 |
| Investment earnings, net | | (307,732) | | (2,010,861) | | (1,677,727) | | (3,688,588) | | (3,996,320) |
| Reclassification of investment return | | - | | (1,209,330) | | 1,677,727 | | 468,397 | | 468,397 |
| Support/contributions | | | | | | | | | | |
| added to endowment | | - | | - | | 33,577 | | 33,577 | | 33,577 |
| Appropriations from endowment | _ | (109,030) | _ | (1,309,560) | | | - | (1,309,560) | _ | (1,418,590) |
| End of year | \$ | 2,092,676 | \$ | 11,301,405 | \$ | 14,813,569 | \$ | 26,114,974 | \$ | 28,207,650 |

Endowment net asset composition by type and changes in endowment net assets for the year ended December 31, 2021 were as follows:

| | Without Donor | | With Donor Restrictions | | | | | | |
|---------------------------------------|-------------------|--------------|-------------------------|-------------|-------------|------------|--------------|----|---------------|
| | Restrictions | Restrictions | | me or | | | Total | | Total Net |
| | Board | Board | | Perpetually | | With Donor | | | Endowment |
| | <u>Designated</u> | | Restricted | | Restricted | | Restrictions | | <u>Assets</u> |
| Beginning of year | \$ 2,222,126 | \$ | 12,588,158 | \$ | 14,725,435 | \$ | 27,313,593 | \$ | 29,535,719 |
| Investment earnings, net | 396,836 | | 2,324,196 | | 2,506,280 | | 4,830,476 | | 5,227,312 |
| Reclassification of investment return | - | | 1,804,897 | | (2,505,494) | | (700,597) | | (700,597) |
| Support/contributions | | | | | | | | | |
| added to endowment | - | | - | | 53,771 | | 53,771 | | 53,771 |
| Appropriations from endowment | (109,524) | _ | (886,095) | | | | (886,095) | | (995,619) |
| End of year | \$ 2,509,438 | \$ | 15,831,156 | \$ | 14,779,992 | \$ | 30,611,148 | \$ | 33,120,586 |

10. Net Assets

Board-Designated Net Assets

Net assets without donor restrictions include board-designated net assets, which were comprised of the following at December 31, 2022 and 2021:

| | <u>2022</u> | <u>2021</u> |
|--------------------------------|--------------|--------------|
| Building and equipment reserve | \$ 1,924,403 | \$ 2,307,674 |
| Chabon fellowship fund | 168,273 | 201,764 |
| Total | \$ 2,092,676 | \$ 2,509,438 |

Net Assets With Donor Restrictions

Net assets with donor restrictions were comprised of the following at December 31, 2022 and 2021:

| | <u>2022</u> | <u>2021</u> |
|--|------------------|------------------|
| Time and purpose restricted: | | |
| Subject to expenditure for specific purpose: | | |
| Fellowships, financial aid, and travel grants | \$ 460,004 | \$ 667,600 |
| Renovations and operations | 169,517 | 196,724 |
| | 629,521 | 864,324 |
| Accumulated donor-restricted endowment | | |
| earnings subject to spending rate policy: | | |
| Fellowships | 8,019,297 | 10,869,430 |
| Fellows' travel | 2,080,208 | 2,569,275 |
| Maintenance | 1,010,929 | 1,770,677 |
| Baldwin library operations and maintenance | 190,971 | 621,774 |
| | 11,301,405 | 15,831,156 |
| Total time and purpose restricted | 11,930,926 | 16,695,480 |
| Perpetual in nature - income unrestricted - original gift unrestricted by donors to support any activities | 4,132,136 | 4,132,114 |
| Perpetual in nature - income restricted - original gift restricted by donors for: | | |
| Fellowships | 7,547,308 | 7,513,753 |
| Fellows' travel | 750,000 | 750,000 |
| Maintenance | 534,125 | 534,125 |
| Baldwin library operations and maintenance | 2,000,000 | 2,000,000 |
| | 10,831,433 | 10,797,878 |
| Total | \$ 26,894,495 | \$ 31,625,472 |

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or the passage of time or other events specified by the donors as follows for the years ended December 31, 2022 and 2021:

| | 2022 | <u>2021</u> |
|--|--------------------------|--------------------------|
| Satisfaction of purpose restrictions: Fellowships, financial aid, and travel grants Renovations and operations | \$ 515,867 117,604 | \$ 270,045 138,687 |
| | 633,471 | 408,732 |
| Restricted purpose spending-rate distributions | | |
| and appropriations from endowment: | | |
| Fellowships | 631,420 | 690,348 |
| Fellows' travel | 85,934 | 67,475 |
| Maintenance | 479,825 | 16,287 |
| Baldwin library operations and maintenance | 112,383 | 111,985 |
| | 1,309,562 | 886,095 |
| Total | \$ 1,943,033 | \$ 1,294,827 |

11. Contribution of Nonfinancial Assets

The Organization received the following contributions of nonfinancial assets for the years ended December 31, 2022 and 2021:

| | <u>2022</u> | | | <u>2021</u> |
|--------------------------|-------------|--------|----|-------------|
| Goods | | | | |
| Artwork | \$ | - | \$ | 13,000 |
| Software | | - | | 33,181 |
| Services | | | | |
| Architectural | | - | | 8,365 |
| Professional development | | - | | 7,083 |
| Legal services | _ | 20,240 | | 9,400 |
| Total | \$_ | 20,240 | \$ | 71,029 |

Donated artwork was utilized in programs and was valued at estimated fair value based on actuarial valuations obtained by certified professionals. Donated software was utilized in management and general functions and was valued using U.S. retail prices of identical products using pricing data under a 'like-kind' methodology considering the

goods' conditions and utility for use at the time of contribution. Donated services were utilized in management and general functions and were valued at the estimated fair value using current rates for similar services. There were no associated donor restrictions with the above contributed nonfinancial assets.

12. Special Events, Net

Special events activities for the years ended December 31, 2022 and 2021 are summarized as follows:

| | | 2022 | 2021 |
|------------------------------------|----|-----------|---------------|
| Income from special events: | | | |
| National benefit | \$ | 639,956 | \$ 358,331 |
| Medal Day | | 77,668 | 77,245 |
| Other special events | | 48,800 | 6,475 |
| | | 766,424 | 442,051 |
| Costs of direct benefits to donors | | (229,779) | (52,005) |
| Net special event revenue | | 536,645 | 390,046 |
| Program event costs | | (85,734) | (79,393) |
| Fundraising event other costs | - | (28,050) | (44,324) |
| Special events, net | \$ | 422,861 | \$ 266,329 |

13. Leases

Upon purchase of land in 2012 (see Note 18), the Organization inherited an existing 10-year lease as lessor for 2,500 square feet of land for a cell tower. There are four 5-year extension options, with no option for the lessee to purchase the land at the end of the lease term. Additional rent will be paid on an annual basis to the Organization at 25% of annual net income the lessee receives from the 5th and subsequent wireless communication carriers.

The Organization elected the practical expedient as allowed under ASC 842 and accounts this lease as an operating lease.

Future lease payments to be received are as follows:

| <u>Year</u> | | <u>Amount</u> |
|-------------|-----|---------------|
| 2023 | \$ | 31,861 |
| 2024 | | 32,817 |
| 2025 | | 33,801 |
| 2026 | | 34,815 |
| 2027 | | 35,860 |
| Thereafter | _ | 294,125 |
| Total | \$_ | 463,279 |

14. Defined Contribution Plan

The Organization provides benefits for substantially all employees through the Teachers Insurance and Annuity Association (TIAA) and the College Retirement Equities Fund (CREF). The TIAA/CREF retirement system is a defined contribution plan whereby monthly contributions by the Organization are applied to individual annuities owned and controlled by each participating employee. The Organization's contributions to TIAA/CREF were \$225,696 and \$223,949 for the years ended December 31, 2022 and December 31, 2021, respectively.

15. New Hampshire Charitable Foundation

The Organization is the beneficiary of a designated fund at the New Hampshire Charitable Foundation (the Foundation). Pursuant to the terms of the resolution establishing this fund, certain property contributed to the Foundation is held as a separate fund designated for the benefit of the Organization (the Fund). In accordance with its spending policy, the Foundation makes distributions from the Fund to the Organization. Since all property in the Fund was contributed to the New Hampshire Charitable Foundation to be held and administered for the benefit of the Organization, the Fund is not included in these consolidated financial statements.

Distributions to the Organization from the Fund totaled \$93,580 and \$97,897 for the years ended December 31, 2022 and December 31, 2021, respectively. The market value of fund assets was \$2,144,688 and \$2,578,024 as of December 31, 2022 and 2021, respectively.

16. Related Party Transactions

During 2022 and 2021, the Organization entered into various transactions with members of the Board. All transactions were reviewed and approved by the Board and

performed in accordance with conflict-of-interest guidelines established by the New Hampshire Attorney General's Office.

17. Concentration of Risk

The Organization is supported by philanthropic contributions from the public. For the year ended December 31, 2022, a single contributor provided approximately 21% of the Organization's operating revenue. For the year ended December 31, 2021, no contributors provided 10% or more of the Organization's operating revenue.

18. New High Street, LLC

In 2012, the Organization formed a New Hampshire Limited Liability Company, New High Street, LLC, to acquire land and buildings adjacent to the Organization's property. The 38-acre parcel gifted to the Peterborough Golf Association in 1900 by Edward MacDowell has been operated as a public golf course by the Monadnock Country Club (the Club), a nonprofit social club. Owing to financial difficulties, the Club sought to sell the property to an entity that would welcome the Club's continued operation. To facilitate the purchase and distinguish it from Organization programs, New High Street, LLC purchased the property and negotiated a multi-year lease with Monadnock Country Club for its continued operation of the property as a public golf course. In October 2016, the Monadnock Country Club closed operations and terminated the lease with New High Street, LLC. In April 2017, a lease was signed with Hilltop Golf Course, LLC to re-open golf course operations. In May 2022, a new one-year lease agreement was signed with Monadnock County Club, LLC.

19. Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassification had no impact on previously reported net assets.

20. Subsequent Events

Subsequent events have been evaluated through August 24, 2023, the date the consolidated financial statements were available to be issued.

Consolidating Schedule of Financial Position December 31, 2022

| | | <u>MacDowell</u> | | New High Street, LLC Total | | Eliminations | | | <u>Consolidated</u> | |
|---|----------|--|----|------------------------------------|-----|--|----|------------------------------------|---------------------|--|
| Assets | | | | | | | | | | |
| Current Assets: Cash and cash equivalents Accounts receivable Contributions receivable Other assets | \$ | 692,067 19,769 113,900 601,158 | \$ | 58,048 3,155 - 1,817 | \$ | 750,115 22,924 113,900 602,975 | \$ | - - - - | \$ | 750,115 22,924 113,900 602,975 |
| Total Current Assets | | 1,426,894 | | 63,020 | | 1,489,914 | | - | | 1,489,914 |
| Noncurrent Assets: Investments Investments - endowment Investment in New High Street, LLC Property and equipment, net Total Noncurrent Assets | _ | 8,673,812 28,207,650 426,432 9,527,860 46,835,754 | _ | - - - 319,963 319,963 | _ | 8,673,812 28,207,650 426,432 9,847,823 47,155,717 | - | - (426,432) - (426,432) | _ | 8,673,812 28,207,650 - 9,847,823 46,729,285 |
| Total Assets | <u>-</u> | 48,262,648 | s' | 382,983 | ς. | 48,645,631 | s' | (426,432) | <u>-</u> | 48,219,199 |
| Liabilities and Net Assets | - | 10,202,010 | - | 002,300 | Υ= | 10,0 10,001 | Υ- | (120)102) | - | 10,223,233 |
| Current Liabilities: Accounts payable Accrued liabilities Refundable advances Current portion of mortgage payable Total Current Liabilities | \$ | 200,672 82,924 16,465 55,717 | \$ | - - 4,000 - - 4,000 | \$ | 200,672 82,924 20,465 55,717 359,778 | \$ | - - - - | \$ | 200,672 82,924 20,465 55,717 359,778 |
| Noncurrent Liabilities: Mortgage payable, net of current portion Total Noncurrent Liabilities | _ | 2,076,526 | _ | <u>-</u> | - | 2,076,526 2,076,526 | _ | <u>-</u> | _ | 2,076,526 2,076,526 |
| Total Liabilities | _ | 2,432,304 | _ | 4.000 | - | 2,436,304 | - | | _ | 2,436,304 |
| Net Assets: Without donor restrictions: Undesignated Board-designated With donor restrictions: Time or purpose restricted Perpetual in nature - income unrestricted Perpetual in nature - income restricted | _ | 16,843,173 2,092,676 11,930,926 4,132,136 10,831,433 | _ | 378,983 - - - - | _ | 17,222,156 2,092,676 11,930,926 4,132,136 10,831,433 | _ | (426,432) - - - - - | _ | 16,795,724 2,092,676 11,930,926 4,132,136 10,831,433 |
| Total Net Assets | _ | 45,830,344 | _ | 378,983 | | 46,209,327 | | (426,432) | _ | 45,782,895 |
| Total Liabilities and Net Assets | \$_ | 48,262,648 | \$ | 382,983 | \$_ | 48,645,631 | \$ | (426,432) | \$_ | 48,219,199 |

Consolidating Schedule of Activities For the Year Ended December 31, 2022

| | | <u>MacDowell</u> | | v High et, LLC | | <u>Total</u> | <u>Eli</u> | <u>Eliminations</u> | | Consolidated |
|--|----|------------------|------------|-------------------|-----|--------------|------------|---------------------|-----|--------------|
| Support and Revenue | | | | | | | | | | |
| Contributions: | | | | | | | | | | |
| Individuals | \$ | 504,502 | \$ | - | \$ | 504,502 | \$ | - | \$ | 504,502 |
| Foundations | | 627,478 | | - | | 627,478 | | - | | 627,478 |
| Corporations | | 15,500 | | - | | 15,500 | | - | | 15,500 |
| Bequests | | 519,895 | | - | | 519,895 | | - | | 519,895 |
| Government grants | | 15,000 | | - | | 15,000 | | - | | 15,000 |
| In-kind contributions | | 20,240 | | - | | 20,240 | | - | | 20,240 |
| Special Events: | | | | | | | | | | |
| National benefit | | 639,956 | | - | | 639,956 | | - | | 639,956 |
| Medal Day | | 77,668 | | - | | 77,668 | | - | | 77,668 |
| Other special events | | 48,800 | | - | | 48,800 | | - | | 48,800 |
| Less cost of direct benefits to donors | | (229,779) | | | _ | (229,779) | | - | _ | (229,779) |
| Net special events revenue | | 536,645 | · <u> </u> | - | | 536,645 | | - | _ | 536,645 |
| Other Income: | | | | | | | | | | |
| Application fees | | 100,464 | | - | | 100,464 | | - | | 100,464 |
| Other | | 72,551 | 4 | 2,033 | | 114,584 | | - | | 114,584 |
| Interest income | | 76 | | | _ | 76 | | - | _ | 76 |
| Total Support and Revenue | | 2,412,351 | 4 | 2,033 | | 2,454,384 | | - | | 2,454,384 |
| Expenses | | | | | | | | | | |
| Program | | 3,454,223 | | _ | | 3,454,223 | | _ | | 3,454,223 |
| Management and general | | 1,405,070 | 3 | 9,629 | | 1,444,699 | | _ | | 1,444,699 |
| Fundraising | | 913,863 | | - | | 913,863 | | - | | 913,863 |
| Total Expenses | _ | 5,773,156 | 3 | 9,629 | _ | 5,812,785 | | _ | - | 5,812,785 |
| | _ | | | | | | | | | |
| Change in Net Assets Before Net Investment Return | | (3,360,805) | | 2,404 | | (3,358,401) | | - | | (3,358,401) |
| Return on Investments | | | | | | | | | | |
| Interest and dividends | | 889,453 | | _ | | 889,453 | | _ | | 889,453 |
| Unrealized gain on investments | | (9,235,745) | | _ | | (9,235,745) | | _ | | (9,235,745) |
| Realized gain on investments | | 2,880,902 | | _ | | 2,880,902 | | _ | | 2,880,902 |
| Investment expense | | (129,762) | | _ | | (129,762) | | _ | | (129,762) |
| птезапен ехрепзе | _ | (123,702) | | | - | (123,702) | | | - | (123,702) |
| Total Return on Investments | | (5,595,152) | | - | | (5,595,152) | | - | | (5,595,152) |
| Change in Net Assets | _ | (8,955,957) | | 2,404 | _ | (8,953,553) | _ | - | _ | (8,953,553) |
| Net Assets, Beginning of Year | _ | 54,786,301 | 37 | 6,579 | - | 55,162,880 | _ | (426,432) | _ | 54,736,448 |
| Net Assets, End of Year | \$ | 45,830,344 | \$ 37 | 8,983 | \$_ | 46,209,327 | \$ | (426,432) | \$_ | 45,782,895 |